

**SANTOS LAND DEVELOPMENT CORPORATION**

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**SALES & MARKETING DEPARTMENT**

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Update as of March 5,2021

**ILUMINA ESTATE PH. 2 LOT ONLY**

Total Contract Price

Lot Area:

Price per sq.m.

BLOCK 1 LOT 26	BLOCK 1 LOT 27	BLOCK 2 LOT 5	BLOCK 6 LOT 50	BLOCK 7 LOT 3	BLOCK 11 LOT 5	BLOCK 12 LOT 9	BLOCK 13 LOT 4	BLOCK 14 LOT 3
5,927,040.00	5,801,600.00	5,629,120.00	5,107,200.00	7,324,800.00	6,770,400.00	6,899,200.00	6,538,560.00	6,256,320.00
378 sq.m.	370 sq.m.	359 sq.m.	304 sq.m.	436 sq.m.	403 sq.m.	440 sq.m.	417 sq.m.	399 sq.m.
15,680./sq.m.	15,680./sq.m.	15,680./sq.m.	16,800./sq.m.	16,800./sq.m.	16,800./sq.m.	15,680./ sq.m.	15,680./ sq.m.	15,680./sq.m.

**PAYMENT SCHEMES****A. IN-HOUSE FINANCING****1.) A. 30% Downpayment in Cash**

Less: 3% discount on D/P

Net Downpayment

1,778,112.00	1,740,480.00	1,688,736.00	1,532,160.00	2,197,440.00	2,031,120.00	2,069,760.00	1,961,568.00	1,876,896.00
53,343.36	52,214.40	50,662.08	45,964.00	65,923.20	60,933.60	62,092.80	58,847.04	56,306.88
1,724,768.64	1,688,265.60	1,638,073.92	1,486,195.20	2,131,516.80	1,970,186.40	2,007,667.20	1,902,720.96	1,820,589.12

**B. 30% Downpayment**

Less: reservation

Downpayment Balance

Payable in 6 months at

1,778,112.00	1,740,480.00	1,688,736.00	1,532,160.00	2,197,440.00	2,031,120.00	2,069,760.00	1,961,568.00	1,876,896.00
30,000.00	30,000.00	50,000.00	30,000.00	30,000.00	30,000.00	50,000.00	30,000.00	50,000.00
1,748,112.00	1,710,480.00	1,638,736.00	1,502,160.00	2,167,440.00	2,001,120.00	2,019,760.00	1,931,568.00	182,696.00
291,352.00	285,080.00	273,122.67	250,360.00	361,240.00	333,520.00	336,626.67	321,928.00	304,482.67

**2.) 70% Balance payable**

If paid in 1 year-0% int

If paid in 2 year @ 15% interest per annum

If paid in 3 year @ 15% interest per annum

If paid in 4 year @ 18% interest per annum

If paid in 5 year @ 18% interest per annum

4,148,928.00	4,061,120.00	3,940,384.00	3,575,040.00	5,127,360.00	4,739,280.00	4,829,440.00	4,576,992.00	4,379,424.00
345,744.00	338,426.67	328,365.33	297,920.00	427,280.00	394,940.00	402,253.33	381,416.00	364,952.00
201,167.62	196,910.10	191,056.02	173,341.00	248,608.51	229,791.81	234,163.37	221,923.01	212,343.60
143,823.96	140,780.06	136,594.71	123,929.94	177,741.63	164,288.71	167,414.13	158,662.94	151,814.18
121,874.76	119,295.40	115,748.78	105,016.80	150,616.20	139,216.35	141,864.80	134,449.14	128,645.58
105,355.51	103,125.77	100,059.87	90,782.53	130,201.26	120,346.57	122,636.05	116,225.53	111,208.60

**B. BANK FINANCING****1.) 20% Downpayment**

Less: reservation

Downpayment Balance

payable in 6 months

1,185,408.00	1,160,320.00	1,125,824.00	1,021,440.00	1,464,960.00	1,354,080.00	1,379,840.00	1,307,712.00	1,251,264.00
30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00
1,155,408.00	1,130,320.00	1,095,824.00	991,440.00	1,434,960.00	1,324,080.00	1,349,840.00	1,277,712.00	1,221,264.00
192,568.00	188,386.67	182,637.33	165,240.00	239,160.00	220,680.00	224,973.33	212,952.00	203,544.00

**2.) 80% estimates loanable**

est.mo.amort. 5 years

est.mo.amort. 10 years

4,741,632.00	4,641,280.00	4,503,296.00	4,085,760.00	5,859,840.00	5,416,320.00	5,519,360.00	5,230,848.00	5,335,056.00
93,890.00	91,902.91	89,170.66	80,902.94	116,031.86	107,249.63	109,289.94	103,577.06	99,106.11
55,054.37	53,889.20	52,287.09	47,439.14	68,037.71	62,888.07	64,084.45	60,734.58	58,112.94

\*Loanable amount is subject to loan approval

**C. SPOT CASH (LESS 14.5% DISCOUNT)****D. TRANSFER OF TITLE****E. BANK CHARGES**

5,067,619.20	4,960,368.00	4,812,879.60	4,366,656.00	6,262,704.00	5,788,692.00	5,898,816.00	5,590,468.80	5,349,153.60
177,840.01	174,313.28	169,414.60	154,680.50	217,318.52	201,640.04	205,241.00	195,052.33	188,094.10